



## WTCA COMPANY INFORMATION

### General information

Company name : Kabona AB		
Address: Bockasjögatan 8		
City : Borås	Zip/Postal Code : 50430	Province/State : Sweden
Person representing the company for the matchmaking : Björn Lundberg		Title : Development Mgr Language used : English
Tel : +46 33 722 2694 Mobile phone : +46 704 12 77 94		Fax : +46 33 10 32 01
Email : <a href="mailto:bl@kabona.com">bl@kabona.com</a>		Web Site : <a href="http://www.kabona.com">www.kabona.com</a>
General Manager, CEO : Kjell Carlberg		Manager :
Sales and marketing Manager : Peter Frodelius		Administration Manager :

### Company information

Number of employees : 40	Year of establishment : 2001
Turnover : 5 000 000 EUR	Export turnover : 30 000 EUR
COMPANY Activity : (select all that applies) <input checked="" type="checkbox"/> Manufacturer <input type="checkbox"/> Exclusive distributor <input type="checkbox"/> Agent	<input checked="" type="checkbox"/> Service Company <input type="checkbox"/> Franchisor <input type="checkbox"/> Other (specify)
Are you a member of a World Trade Center? <input type="checkbox"/> Yes <input type="checkbox"/> No	
Which one ? :	



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### Summary of Organisation's Business Activities

Kabona offers building control installations and services for HVAC within Sweden.

### Trading Partners

Kabona is a supplier of Linux based web server (novaWeb) to Sauter Building Control Europe.  
Sauter Building Control France have installations with novaWeb.

### Your project : Describe the project(s) for which you wish to create contacts

Kabona has developed a totally new control strategy, the ecopilot, for building automation which integrates heating, cooling and ventilation. The ecopilot is running on a Linux based web server and coordinates the subsystem to maximize comfort and minimize energy and greenhouse gases.  
Thermal mass and weather forecast informations are used to further improve performance.  
Subsystems (PLC/DDC) are expected to have MODBUS communications.  
Energy savings depends on thermal mass, internal heat sources and current performance.  
Energy savings in Sweden between 20-50% are recorded.

### Research Partners : Activity sector, size, location, technical capability

Suitable partner would be medium to large size organisations that have good understanding of HVAC installations.  
First level support must be handled by the partner.  
Product available in French, English, German, Swedish and Finnish language.  
Documentations are available in English.

### Additional Comments