



WTCA COMPANY INFORMATION

General information

Company name : Preconal		
Address: Box 173		
City: Falkenberg	Zip/Postal Code : 311 22	Province/State : Sweden
Person representing the company for the matchmaking : Torbjörn Lund	Title : Sales Manager Language used : Swedish, English.	
Tel : + 46346 55 485 Mobile phone : + 4670 554 60 70	Fax : + 46346 198 10	
Email : torbjorn.l@preconal.se	Web Site : www.preconal.se	
General Manager, CEO : Hans Kolby Hansen	Manager : Anders Nicklasson	
Sales and marketing Manager : Torbjörn Lund	Administration Manager : Fredrik Järsenholt	

Company information

Number of employees : 120	Year of establishment : 45-50 year.
Turnover : 235 milj sek	Export turnover : 10 milj
COMPANY Activity : (select all that applies) <input checked="" type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Exclusive distributor <input type="checkbox"/> Agent	<input checked="" type="checkbox"/> Service Company <input type="checkbox"/> Franchisor <input checked="" type="checkbox"/> Other (specify) Installation
Are you a member of a World Trade Center? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Which one ? : ?	



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Summary of Organisation's Business Activities

Describe the product and/or service you are offering and how specialized is your product or service.

Glass fasades, Glass Roof, Doors, Windows.

Fire Fasades,doors.

Bolteed Fasads, Dubbel fasades.

Included installation.

Internet link describing the product or service :

Trading Partners

With which country and firm do you trade ? (references)

Germany, Interpane (glass)

Norway, Buildings Companies

Uk, Hansen Glass

Litauen, Sabornio

Polen, Hansen Polski

Kina, Special suppliers

Previous or existing business links or partnerships in France ?

Innoverre SA

Saint Gobain

Your project : Describe the project(s) for which you wish to create contacts

Hospitals

Schools

Buisness centers

Office buildings

Malls

Etc

All building where you need aluminium and glass

Research Partners : Activity sector, size, location, technical capability



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Sapa
HS Hansen
Saint Gobain

Additional Comments